RPO case study: high-volume hiring without sacrificing talent quality; hiring 475 customer service agents in just 3 weeks.

industry: business services







challenges & goals

To support a major new client engagement, the company had to hire 475 new customer service agents within a short period of time. The organization didn't have the internal resources to manage such large-scale hiring.

solution

The company implemented recruitment process outsourcing (RPO), delivered by Randstad Sourceright, to source qualified talent and manage the hiring process from end to end.

key results

Despite the short time frame, the company was able to meet the expectations of its new client — filling 475 positions with high-quality candidates in just three weeks.

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